

**TEK010005 (Dynamics AX functional - 2 + Year)** Post Graduation Diploma

## Highlights

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- Seeking a role switch to leverage my expertise in Microsoft Dynamics F&O functional analyst with 2+ years of experience in the retail & fashion industry, by collaborating with organizations seeking proficient consultants for successful implementations, optimization, and support of D365 retail and related modules.

## Skills

### Primary Skills

- D365

### Secondary Skills

- MS Dynamics AX 2012 (R2 & R3)

### Other Skills

- Microsoft Dynamics 365 F&O ERP
- Functional & System Integration Testing
- Retail & Commerce
- Business Process & Architecture
- FRD & FDD
- POS
- Fit/Gap Analysis
- SQL Server
- User Training

## Projects

### Project - 1 - IT Industry (24 months)

#### Roles and Responsibilities:

- Played a pivotal role in crafting the Functional Requirement Document (FRD), conducting Fit/Gap analysis, and creating detailed Functional Design Specification (FDD) documents for retail customizations, contributing to clear project guidelines and successful implementation.
- Configured HQ level functionalities such as store/warehouse creation, functionality profile, product category, and assortment, transfer order, POS setup including registers, devices & screen layout, batch job, POS permissions, discounts/promotions.
- Provided dedicated support and training to retail store users nationwide, addressing POS and Microsoft Dynamics 365-related concerns promptly to minimize disruptions during regular store operations.
- Skillfully resolved issues and conducted thorough regression testing for MPOS version upgrades and existing product functionalities within the User Acceptance Testing (UAT) environment, ensuring product stability and reliability.
- Significantly contributed to migrating MPOS to Store Commerce by thoroughly testing all functionalities, identifying gaps, and collaborating with the technical team to address them.
- Played an integral role in deployment activities, including in-place upgrades from Modern POS, and worked closely with Microsoft to ensure a seamless transition and meet Store Commerce prerequisites.

## **Project - 2 - IT Industry (8 months)**

### **Roles and Responsibilities:**

- Coordinated the involvement of HDFC Life personnel, including support, service, and management resources, to align with channel partner performance objectives and meet their expectations effectively.
- Engage regularly with channel partner branch employees to share knowledge about insurance products, address concerns related to selling insurance, and understand their challenges.
- Source detailed client risk profiles from partners for customized insurance solutions matching their specific needs.
- Manage potential channel conflicts by fostering clear communication internally and externally, while strictly adhering to established channel engagement protocols for smoother operations.

## **Project - 3 - IT Industry (3 months)**

### **Roles and Responsibilities:**

- Performed a competitive analysis to obtain thorough information about current and potential rivals in the industry.
- Worked on the Ansoff Matrix - Product/Market Expansion grid strategies to capture three new countries in Africa for successful cross-border expansion.
- Conducted industry analysis and identified three new verticals to expand their services accordingly in order to compete at a larger scale.

## **Project - 4 - IT Industry (3 months)**

### **Roles and Responsibilities:**

- Learned the entire manufacturing procedure of ferrites.
- Worked with R&D department to improve the quality and to reduce the cycle time of the batch.

## **Awards**

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- MB-340: Microsoft Dynamics 365 Commerce Functional Consultant
- AI-900: Microsoft Azure AI Fundamentals
- MB-300: Microsoft Dynamics 365: Core Finance and Operations
- SC-900: Microsoft Security, Compliance, and Identity Fundamentals
- MB-920: Microsoft Dynamics 365 Fundamentals (ERP)